



Mt. Massive Golf Course  
Annual Report  
September 24, 2022



## Golf Course Staff Activities and Accomplishments

- New seats for all golf carts
- Driving range has been updated with new bag/club stands and new real feel mats
- The boneyard and maintenance barns are being cleaned up and reorganized
- Non-functioning Port-a-Pots removed
- A new spray rig was purchased for applying fertilizer, fungicides, and herbicides
- New mountain-style tee blocks were built with recycled barn wood from an old maintenance building
- New yardage signs were put in at the beginning of each hole
- Dandelions were treated and we have seen a drastic decrease
- Moss control on the putting greens has started and continues, greens will be overseeded in the spring.
- Clean-up and organization of clubhouse

## Clinics and Tournaments

MMGC is fortunate for Mike O'Leary's knowledge, experience, and volunteerism to manage our Club tournaments and clinics. Through Lake County Recreation Department, he teaches the 8-week Junior Golf Program at MMGC. Participants in Junior clinics qualify for a free membership (excludes water fee of \$1 for each nine holes).

With support from the Lake County Community Fund, Mike taught free weekly clinics to introduce golf to all interested individuals. About 60 people took advantage of this opportunity.

Tournaments:

- Father's Day Tournament. We were able to raise \$500 to give to the county's Community Fund.
- "Grip and Rip It" Longest Drive Contest; we plan for this to become an annual event. In addition to distributing prize money, we raised \$100 towards our Fundraising Goal.
- Club Championship

## 2022 MMGC Year-to-Date Financial Summary

We have summarized the January - August Income Statement and compared with prior year data for the benefit of our members. These figures are not final.

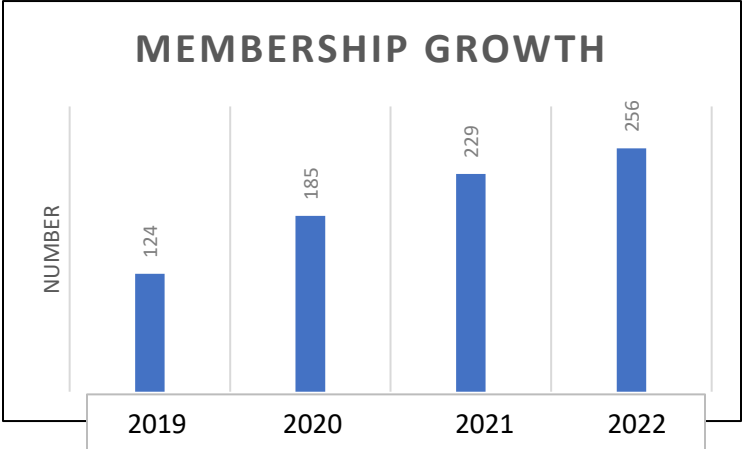
	1/1/22 - 8/31/22	1/1/21 - 8/31/21
Golf Revenue	\$ 296,680.75	\$ 313,345.86
Retail Revenue	\$ 12,597.77	\$ 18,103.54
F&B Sales	\$ 26,659.05	\$ 27,047.05
Other Income	\$ 1,440.51	\$ 3,079.99
<b>GROSS REVENUE</b>	<b>\$ 337,378.08</b>	<b>\$ 361,576.44</b>
Retail COGS	\$ 8,545.65	\$ 21,986.74
F&B COGS	\$ 16,258.55	\$ 17,292.21
Maintenance	\$ 35,070.00	\$ 29,309.71
Consulting and Administrative	\$ 12,475.70	\$ -
Insurance	\$ 7,455.55	\$ 11,082.97
Office Supplies	\$ 1,733.75	\$ 1,309.51
Postage	\$ 86.25	\$ 163.90
Marketing	\$ 8,928.25	\$ 9,206.66
Utilities (Including Water)	\$ 18,464.39	\$ 9,728.54
CC Processing and Bank Fees	\$ 7,119.09	\$ 7,012.46
Subscriptions, Dues, Website Hosting, Accounting	\$ 12,440.29	\$ 7,690.81
Capital Purchase	\$ -	\$ 360.00
Motor Carts	\$ 2,348.08	\$ 2,798.43
Sales and Payroll Taxes	\$ 7,018.61	\$ 9,214.04
Wages Paid	\$ 89,656.55	\$ 86,707.13
Other Supplies and Uncategorized	\$ 1,367.11	\$ 6,595.38
<b>GROSS EXPENSES</b>	<b>\$ 228,967.82</b>	<b>\$ 220,458.49</b>
<b>Net Income</b>	<b>\$ 108,410.26</b>	<b>\$ 141,117.95</b>

	<b>Cash Balances</b>	
	<b>As of 8/31/22</b>	<b>As of 8/31/21</b>
Operating Accounts	\$ 193,843.34	\$ 126,965.43
Money Market Reserve Fund	\$ 65,653.30	\$ 65,632.96
	<b>\$ 259,496.64</b>	<b>\$ 192,598.39</b>

# Board Highlights

## 2022 Accomplishments:

- Craig’s retirement and transition to new managers
- Youth and adult clinics
- Monthly Member Newsletter
- Tournaments
- Membership social events
  - Father’s Day Tournament
  - “Grip It and Rip It” Long Drive Contest (Board sponsored)
  - Pirate
  - “Sippin & Swingin” Wine tasting & Golf Clinic
  - Glowball
  - Groundskeeper Revenge Scramble
- Fundraising: Goal \$5000; we estimate about \$2000 has been raised
  - \$1600 cash donations + revenue from golf events
- A new irrigation loan at a better interest rate
- Employee Handbook
- Hitting mat for driving range
- New carpet in the clubhouse and replacement of some windows
- Water negotiations with Lake County



## Working on:

- Improving communication with members
- New Clubhouse signage
- Strategic Planning
- Increasing participation in the volunteer program
- Facility and course improvements
- Winter cross country ski operations
- Long range planning
- Supporting more social events

